# UK firm secures Urban Outfitters relationship with UKEF support

About the transaction: Rustin and Mallory

**Region** Worcestershire

Sector Fashion USA

UKEF support Export Insurance Policy

Selling vintage and printed women's fashion, Rustin and Mallory are an experienced exporter selling wholesale to customers in the USA, Europe and Australia as well as retail sales through their website.

Since the start of 2020, their exporting business has soared. 35% of their profits now come from overseas, up from 15% at the start of the year, enabling them to double their staff numbers at their warehouse in Bromsgrove, Worcestershire.

Their biggest overseas customer is Urban Outfitters, who have been clients for 15 years. However, financial uncertainty caused by the COVID-19 pandemic caused them to lose insurance cover, putting this longstanding relationship at risk.

Thankfully, their financial provider Bibby Financial Services put them in touch with UK Export Finance (UKEF), the UK's export credit agency, who were able to quickly provide the required insurance to enable Rustin and Mallory to keep trading.

Harvey Morrison, Financial Controller at Rustin and Mallory, said:

Without UK Export Finance's help we could have lost one of most important customers.

UKEF was extremely supportive and obtaining the insurance policy from them was quick and easy. Now we can keep selling to Urban Outfitters, supplying British fashion to the US market.

Phill Potter, Senior UKEF Export Finance Manager, added:

The COVID-19 pandemic has seen demand for our <u>export insurance</u> <u>policy</u> triple, as UK companies look to continue trading overseas. UKEF is here to support exporters like Rustin and Mallory to win overseas contracts, fulfil orders and get paid through these difficult times.

Putting the right finance and insurance in place can give you the exporting edge, helping you to win contracts, fulfil orders and get paid.

Tell us about your business

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### UK Hydrographic Office 2019-2020 Annual Report released

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# Animal medicine seizure notice: Parcel addressed to Banbridge, County Down

News story

Details of seizure notice served following a parcel addressed to premises in Banbridge, County Down stopped at a Belfast Depot.



The following veterinary medicines were identified by a courier company based at Belfast depot. The products were then detained and subsequently seized by Department of Agriculture, Environment and Rural Affairs (DAERA).

This parcel was addressed to residential premises in Banbridge, County Down and was shipped from South Africa. The parcel contained:

• 2 x 1kg bags of Fosbac Plus T water soluble broad spectrum antibiotic compound

This product is labelled for the treatment of bacterial infection in poultry and swine. It is not authorised as a veterinary medicine in the UK.

The medicines were seized under Regulation 25 (Importation of unauthorised veterinary medicinal products) of the Veterinary Medicines Regulations 2013.

Published 7 January 2021

## Animal medicine seizure notice: Parcel addressed to Castlederg, County Tyrone

News story

Details of seizure notice served following a parcel addressed to premises in Castlederg, County Tyrone stopped at a Belfast Depot.



The following veterinary medicines were identified by a courier company based at a Belfast depot. The products were then detained and subsequently seized by the Department of Agriculture, Environment and Rural Affairs (DAERA).

This parcel was addressed to residential premises in Castlederg, County Tyrone and was shipped from Australia. The parcel contained:

- 25 x Folic Acid and Vitamin B12 injection (100ml)
- 10 x COpHOS B injection (100ml)
- 5 x Mitachondral injection (100ml)

These products were labelled for the treatment of horses and dogs. They are not authorised as veterinary medicines in the UK.

The medicines were seized under Regulation 25 (Importation of unauthorised veterinary medicinal products) of the Veterinary Medicines Regulations 2013.

Published 7 January 2021

#### Reminder about sending post to the VMD

News story

A reminder about what to do when sending information and payments to the VMD whilst we continue to work remotely.



As our staff continue to work remotely in line with Government advice, we cannot guarantee that any item sent to the VMD by post will be processed promptly. There may therefore be delays in taking action in response to any information you send us in hard copy format.

If your enquiry relates to a payment, please see our <u>application fees page</u> for a reminder of our bank details and finance contact. Please, wherever possible, do not send cheques and instead use a bank transfer.

Please also, note that we are unable to accept credit card payments.

The VMD therefore requests that, wherever possible, you send information to us electronically and do not send post to our office. If you have to submit hard copies of information or cheques please notify us first at <a href="mailto:postmaster@vmd.gov.uk">postmaster@vmd.gov.uk</a>. We will then advise you accordingly.

Thank you for your cooperation.

Published 7 January 2021