

# Australia-based Real Asset Management Group expands Hong Kong operations (with photo)

Invest Hong Kong (InvestHK) announced today (November 15) that Real Asset Management Group (RAM) has extended its business offerings to retail products and expanded its Hong Kong operations by hiring a new team to structure, manage and distribute its new retail funds.

The Director-General of Investment Promotion for InvestHK, Ms Alpha Lau, said, "I am delighted that RAM has chosen Hong Kong as the destination for its further expansion. RAM's presence here will enrich Hong Kong's offerings for global investors, as it brings expertise and experience in providing investment solutions in credit, real estate, and private equity markets."

She added, "There is strong demand from New CIES (New Capital Investment Entrant Scheme) investors since the scheme's inception in March this year, providing a strong increase in opportunities for fund firms and asset management companies to expand their business in Hong Kong."

Founder and Executive Chairman of RAM, Mr Scott Wehl, said, "We have a decade-long history in Hong Kong and are excited about the opportunities ahead. This retail product expansion underscores our ongoing commitment to investing in the city, the largest international asset management hub in Asia. It also enhances investment opportunities for our investors."

He added, "To support our expanded business operations, we have strengthened our investment management and distribution teams by adding new talent to better meet the needs of local investors. We will continue to leverage our expertise in credit, real estate, and private equity to develop new investment solutions that cater to both local and international investors."

RAM is an alternative asset manager for institutions and wealthy families globally, and is headquartered in Sydney, Australia. As of the end of October, RAM had a pan-Asia presence with five offices in Sydney, Melbourne, Brisbane, Shanghai, and Hong Kong, and a team of over 170 finance professionals managing more than HK\$27 billion in assets.

RAM Investment Advisors Limited was incorporated in Hong Kong in May 2014 as a private company limited by shares. It is regulated by the Securities and Futures Commission of Hong Kong and holds licenses to carry out Type 1 (Dealing in Securities), Type 4 (Advising on Securities), and Type 9 (Asset Management) regulated activities, subject to the applicable licensing condition.

For more information about RAM, please visit [ramgroup.com.hk](http://ramgroup.com.hk).

To obtain a copy of the photos, please visit [www.flickr.com/photos/investhk/albums/72177720321955233](http://www.flickr.com/photos/investhk/albums/72177720321955233).

