

Government *WORLD*[™]

Summer 2011 Edition



Waterscape by welters[®]

Index



The Wonders and Woes of the Exhibitionist by Keith Welters	page 2	welters® Editorial	page 27	Stock Availability and Support	page 33
welters® Schedule of Rates	page 16	Mausolea and Burial Chamber Interment and Sealing Up Procedures	page 29	Marketing Services and Support	page 34
Nature and Technology by Richard Byrne	page 18	Inscription Services	page 30		
Burial Chamber and Mausolea - Recent Example Facilities	page 20	Exhumation Support Services	page 31		
		Training	page 32		

Whilst every effort has been made to ensure the accuracy of all articles, advertisements and other insertions in this publication, the publisher can accept no responsibility for any errors or omissions or incorrect insertions. The views of the contributors are not necessarily those of the publisher or the advertisers. The publisher makes no warranties, claims or guarantees in regard to accuracy, completeness or currency of information and cannot accept any liability resulting from the use or misuse of any such information. The Publisher does not accept responsibility for mistakes, be they editorial or typographical, nor for consequences resulting from them.

Submissions should be sent to Government World, PO Box 159, Carlisle, CA2 5BG

Government WORLD™



*Visit us
on-line at
government-world.com*

**Advertising -- News
Articles -- Letters**

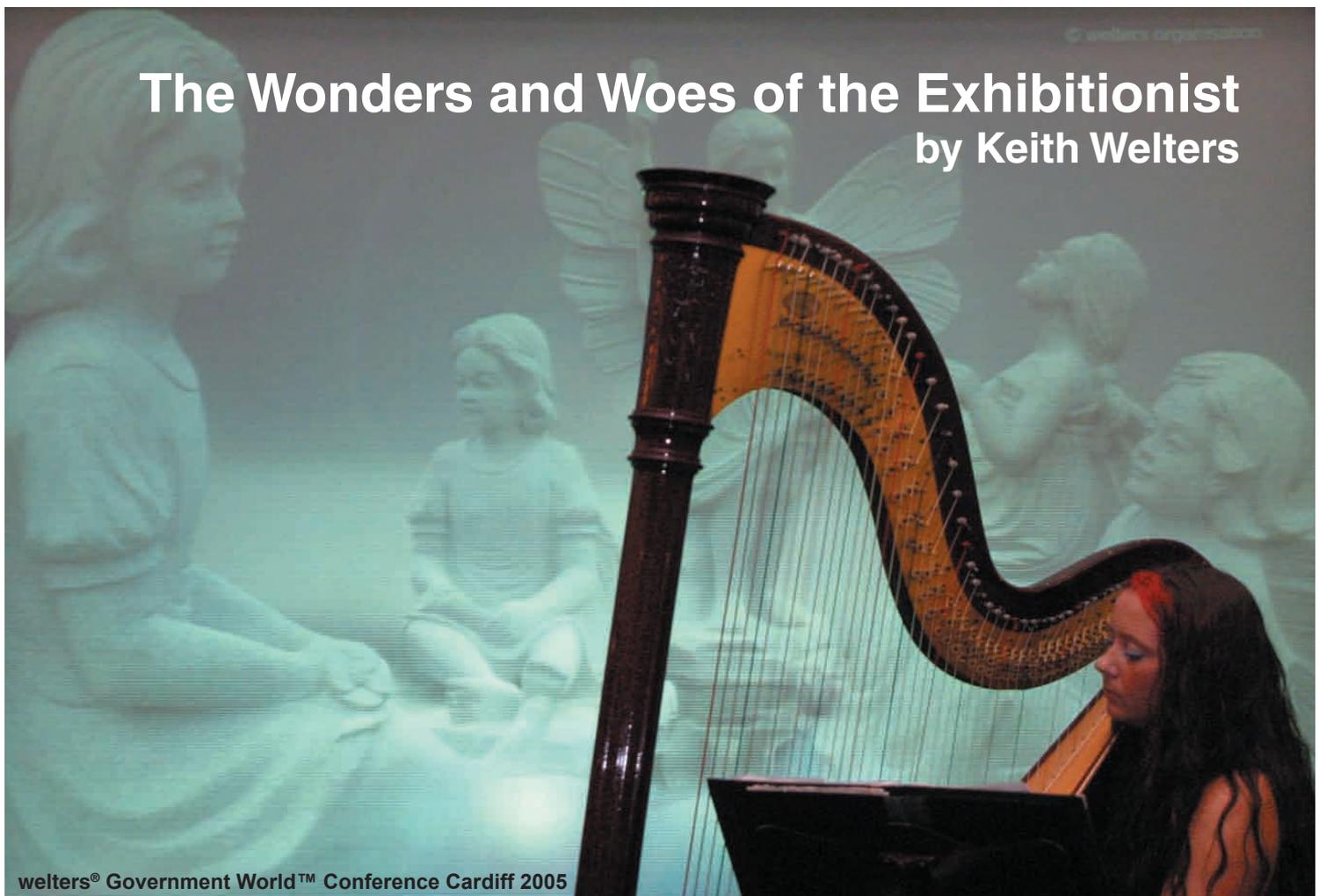
P.O. Box 159, Carlisle,
Great Britain, CA2 5BG
Office: 08702 400 915 (national rate)
Fax: 01228 674 959
E-mail: office@government-world.com

welters®
ORGANISATION
WORLDWIDE

ISSN 1744-6996

The Wonders and Woes of the Exhibitionist

by Keith Welters



I arrived within a crescendo of apprehension, partly self induced but also as a result of the tension of all those around me who were completely encapsulated by the manufactured theatre within which we were to share time and space.

In the silence of early morning I had been prepared appropriately following some clarity having been brought to bear on the fact that the natural freedom that had been my reasonable expectation of many desirous options was to be curtailed without explanation or appropriate process of democracy.

My magical and proactive wispy dreams through the hours of darkness, were without notice removed from my option selection, which normally followed the hasty consumption of porridge with a touch of treacle.

I had emerged, as a rabbit from a hat, across seemingly miles and miles of highway to eventually break out from the darkness and echoes of underground into the vast manufactured environment of synthetics.

So close to the wartime blackout, the structure was saturated with every electricians attempt to overpower the sun by force.

The annual reoccurrence of the use of this place and it's like, together with the repetitious ritual of producing synchronised new product in the drive to create and enhance markets would and in the form of EXHIBITIONS generally impact on all who for better or worse take part in the treadmill of materialism.

Indeed, I had arrived for the first of many, many visits within the EARLS COURT EXHIBITION CENTRE where not only did I feel extremely tiny but also where it became evident that my Grandfather was clearly not the largest thing on the Planet.

Throughout that day I combated continual yearning for the fruit in the orchard at home, the smell and sight of the meadows and sound of the insects and birds. That day at least, I would not be filling my jam jar with sticklebacks or discuss life with the brown trout as they gently and without fear held pace against the free flowing chalk stream. I would not this day climb and sit under the beautiful Beech trees or escape to the tree house on the margins of parental control which facilitated communicational exchanges between tree house occupants and the driver,

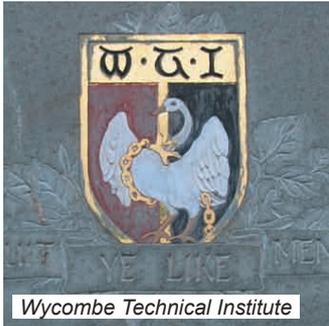


fireman, guard and passengers of the then thrilling Great Western Railway

I stood intrigued but at present totally unimpressed with this new adventure involving Design, Manufacturing and Marketing in this strange new world of competition and persuasion. Can all this be a good idea?

This activity hype was of course taking place immediately after the Second World War and there were many reasons and effects not achievable in present day focus.

Nevertheless I stood in firm mode of observation at The Wonders and Woes of the Exhibitionist.



My complaint to my Mother that I felt 'stupid' wearing a grey suit complete with short trousers and 'turn-ups', white shirt and Bow Tie was quickly re buffed by the comment "you're not alone Dear!" which required no response. I should perhaps mention that my hair was neatly parted on the left which was in any event mandatory. Certain elements of this dress code seem to have evaporated over time even in the hands of ardent EXHIBITIONISTS.

The days that preceded my full emergence into the world of work were a cocktail of insight and participation in the very real world of manufacturing where those with jobs certainly worked six days each week, and my Technical Education, which embraced multiple skills in design, art and technology.

I was now at the age of Sixteen to embark on my first and possibly most important EXHIBITION, that of my own work in every aspect. Students from the Technical School and College would exhibit their work and would be judged not by academics but by leaders of Manufacturing Industry.

The exhibits were designed and made by hand but most importantly must be viable and marketable and purposeful for volume mass production hence generating work and much needed jobs.

To my delight I was awarded the Gold Medal which was presented at the Manufacturers Annual Dinner.

Exhibitions, with all the attendant preparation, risk and investment would never cease to be a fine balance of stimulated tension

and opportunity. Some industries are exposed more than others but most experience the pain.

That which is seen as the Exhibition Stand and Exhibit is but the tip of the iceberg. The real work, ingenuity, risk and skill development is pursued in the months and sometimes years of forward planning and preparation.

Bursts of wellbeing are experienced through the journey but unfortunately my observation is such that the most common human condition is to exude clouds of suspicion over all that is potentially diverting from the well-trodden path however akin to quicksand.

One such burst of wellbeing was enjoyed when our new designs and industrial merchandise was selected and exhibited at the Design Centre. As a linked result of acclaim, we exhibited and featured as the 'Best of British' at the Hanover Trade Fair.



welters® mission in Design and Innovation creates activity in many industries. One such example is the specialty in a diversity of areas within the Funeral Services Industry. **welters**® have now for over twenty one years been attending and exhibiting diverse professional, technical and operational services of **unique** status at conferences and exhibitions in this marketplace. Throughout these years at least two and often three exhibitions and conferences each year have been attended with all the specific challenges that this Industry presents.



An early inspirational meeting of minds took place when I was invited to participate and exhibit by UNESCO at an International Conference in Wroclaw, Poland which pursued the wonderful and exciting subject of Cemetery Art. It would be amazing to be able to feel that in Britain we were able to rise, grasp and appreciate the importance and opportunity inherent within the potential. The issues creating constraint and apathy are as numerous today as they were 21 years ago but unfortunately, they are rather different. The 'moving target' scenario will, I am sure, remain forever.

As a result of the post war rise in popularity of cremation and the conceivable belief that the funeral service industry in Britain was content to exude philosophy, advancing thought and persuasion

that the public required no focal point of grief after cremation, **welters**[®] investigated product design and marketing into European countries where management was more open to change. Despite cremation percentages being much lower in France, the International Exhibition Funeraire in Paris would reach a wide global market.

The design and product development was enthusiastically embarked upon for five months. Every detail of the exhibition stand organised and carefully committed.

Due to the excessively high cost of employing French stand fitters under the 'organiser package', we embraced the challenge from start to finish. Exhibition complex environments are a hive of restrictive practice, artful manoeuvres, back scratching and the like but despite the odds, I took three men who had never seen the twenty four tons of individual masonry components that had never been previously assembled.

We loaded the forty foot trailer, exhaustively checking that all components were on board but in any event it was stacked to the roof.

I looked on as the results of five months work accelerated in a southerly direction into the distance under the apparent care and control of a driver who could well have been just released from the clutches of Her Majesty's pleasure.

I hastily departed eastwards with my team of three, only one of whom had ever left British shores before. The other two would shortly wish that the status quo had been preserved.

The flight was relatively uneventful as flights go. That is the nature of flying I suppose, you either make it or you don't, not many exceptions. We did.

Charles de Gaulle Airport was the usual bundle of fun. That misguided fairground experiment designed to make the old wish they were young and the young wish they were old so that they could ride in one of those cart things. I never worked out how to operate all those folk with guns. I expect we had the economy travel package.

The train into the City centre was calming. Intermittent singing, dancing, jumping on and off, demanding money, speaking in tongues or something similar.



Planning our stand at Funeraire



We collapsed into the IBIS Hotel. I thought I was in England.

Early morning, before the streets were aired, the litter swept and the pavements flushed down, allowed us to pass relatively unnoticed out of the City to the by now maniac Exhibition complex at Le Bourget. It was not yet seven o'clock as our forty odd tons of rolling stock bore down upon us reorganising the molecular structure of the Tarmac with gay abandon. The driver was clearly identifiable by the two bright red spheres in the front of his face presumably acquired as a result of the lights from oncoming traffic or the overwhelming courtesy extended to transport drivers by the Ferry Company onboard ship.



The hive of activity involving vehicles of all shapes and sizes driven or aimed by drivers or pilots of all nationalities and persuasions threw caution to the wind. With their understanding or not of individual highway codes and by approaching their respective targets using instinctive solution solving techniques based on a first past the post theory applied without fear or favour through the shortest distance between two points, the combatants machinery came to rest.

Through time, we acquired an understanding and immense respect for this multicultural solution to problem solving and in fact developed our own personal skill base in sharp contrast to that formally endured in England amidst enormous queues of long faces, misery, negative analysis and endless reams of forms, lists and paperwork. Not only that, this was much more fun and effective.



The work in hand continued with my team of willing and dedicated participants throughout the long day and on until around ten in the evening.

Much sweat, a small amount of blood and only a few tears were shed as the complex structure was proudly completed with only minutes in hand before the doors and gates were abruptly locked for the night.

On the increasingly rare occasion when human synergy





is achieved it is a joy to behold. We slept well.

Throughout the following days of the Exhibition we presented ourselves, polished up and as far as reasonably possible bright eyed and bushy tailed.

Under the bright heat of Exhibition illuminations and the usual tortuous experiment of oxygen extraction from our environment, we boldly exchanged theoretical philosophy with copious quantities of the great and the good. We were also well exercised by those that do and those that don't, and the usual ample sufficiency of the well booted and spurred so called `consultants' claiming vast insight and a wealth of knowledge and resource for ready dispensation at the wave of their wand or more often at the hand of their secret benefactor over whom they claim to have absolute control.



We were well pleased with the outcome of the mission which generated considerable forward momentum despite contributing disproportionately to the advancement of the ageing process which is in any event to be expected from this category of adventure.

The so called expert European haulage company that was employed to collect the contents of our exhibition stand managed to interpret our instruction that there was no requirement to deliver the trailer immediately to our factory by managing to lose the 40ft container for 16 wks and we, to this day, are not sure through which continents it journeyed before returning to its home in England.

Throughout the years that have followed, **welters**[®] have maintained an extensive programme of representation through a wide number of exhibitions both at home and abroad. **welters**[®] archive of exhibitions and events is extensive and contains information and images of considerable interest, information and humour. A few pictures and details of that personal and corporate journey are included in these few pages to reenact just a little history which will be interesting for some and potentially challenging for others. Whilst some digital images are shown here, the pre-digital dossier is held separately and is being prepared for subsequent publication.

Each venue presents its own individual opportunity and challenges which leave indelible markers in our memory of, not only the locations and the commercial activity of the company at the time, but also of the people and personalities which impacted on each and every situation en route.

Southport 2003

Excitement at being able to create an exhibition stand worthy of projecting our products and services was tempered by advice that a Spanish exhibitor who, from memory only ventured into the British market on one occasion, had contravened normal practise in attempting to set up their exhibition on the wooden floor of the hall, hence, making it impossible for us to gain access with a part of our product range. An urgent re-think was required



Iain, Duncan & Max Welters discuss the revised plan for presentation



Certain components had to remain outside in the car park

and alternative elements were dispatched from the factory to overcome the problem.

Certain interment chamber components already reduced in size had to remain outside the exhibition hall in the car park for inspection by potential clients.

welters® Government World™ Conferences 2002, 2003, 2004 and 2005

welters® have over the years, sponsored, organised and exhibited at a range of Government World™ conferences and exhibitions. Papers, discussions and networking opportunities were key to the focused delivery of these functions which have taken place across the country at venues including The House of Commons, Blackpool and Cardiff.

The responsibilities and levels of project management where conferences are organised, sponsored and



2003



2002

promoted are quite different and the opportunities are extended and wide ranging compared with the limitations and specifics of appearing in an exhibitor only status.



Harrogate 2006/2007

The Cairns Hotel became a changed venue following others in Harrogate. These memories emerged from 2006 and 2007.

One element of importance to us was that our articulated vehicles could enter the car park to facilitate mechanical offloading and the exhibition stand could be established within a marquee where again, by removing the side of the structure, mechanical aids could be used to position real product as opposed to the usual struggle of appropriate representation of product and service through pictures and minimalist components. Again, the product displayed would have been conceived and prepared over a period of probably 6 months and the preparation of these parts and the display of the exhibit, collection and return to our



Unloading our product - 2006



Unloading our product - 2007



Max and Damian taking a break

factory, involved many personnel and hours of work mostly outside normal working times to ensure that hotel guests, other delegates and members of the public were not disturbed.

There is always time pressure setting up and dismantling of exhibits and hasty tea breaks are often involved to fit in with others working near by.



Discussing the dinner menu with Richard Marshall of FG Marshall



The stand and exhibit undergoing pontificating and debate by veritable memors of the industry



I beiefly pose with Iain and our team (Eric, Peter, Mario and David)

Gateshead 2007/2008

Another most interesting venue! Delivery access was essential very early in the morning and the hotel conference management 'thought' that the floor would be sufficiently strong for the purpose so as usual, we had to make our best judgements and proceed. Lifting equipment was essential and the inevitable operational congestion was minimised with high levels of ingenuity and dedication. It was somewhat of a shock to find that the stand which had taken the best part of a day to build had to be dismantled and dispatched in an hour and a half as the room was required for the evening conference dinner. The process had to be managed quietly as the closing sessions were taking place immediately behind our screens.

Our beautiful Portico of Peace™, Obelisks and Environmental Ingestor™ were overwhelmingly appreciated by delegates.



Product maneuvering



Exhibit construction



Iain and myself



Our completed stand 2007

Kenilworth 2008/2009/2010

Kenilworth exhibition venue – after repetitious visits, operates relatively smoothly if one omits the theft of the badges from my car as an important feature! Our stand location within the exhibition is limited to one opportunity as there is only one position which has the appropriate access from an external door. We have exhibited in 2008, 2009 and 2010 and although on our last visit dimensional information provided through the hotel management caused us unnecessarily to reduce the height of our exhibition stand, other issues became relatively unimportant. Our goals were achieved through early deliveries, late collections, and coping with the usual stresses of stand building within thoroughfares operated by others.



The Chesford Grange Hotel



Product maneuvering



Product maneuvering



2008

Good and effective client exchanges were possible as evidenced by the group gathering around our stand where the point of humour being discussed remains on the limited access register.



Stratford upon Avon 2010

The Stratford conference was possible, eventually, to exhibit that which we had intended, following an investigative visit to the hotel for a thorough understanding to be obtained as to how it might be possible to set up the stand with our various items of bulky and heavy product and the hiring of track mats to access over steps and undulations.

We are considering collating a photo library of all hotel carpet designs as we are of the firm belief that across the nation, they can only have been designed by cocktail bar managers in the early morning hours following a repetition of heavy nights!

The conference, through its duration, afforded us much opportunity to discuss with and observe keen and serious clients intermixed with those alluding to far flung dreams and visions and of course the stand visitors representing commercial organisations seeking out worthwhile ideas and designs with missions of intellectual property infringement. This is a common factor which has to be recognised in our overall policy to publicly disclose or not.





Private Business

The relationship between the Private and the Public Sector is indeed complex, challenging and often misunderstood.

Private companies and trading organisations are also often Family structured in their operational function and rely heavily on a dedicated and uncharged input from Family members. Essential moral support and encouragement such as 'your reward is in Heaven' being cast on the wind to lighten the load at regular intervals.

Over the last decade immense cost increases have been absorbed, most of which have been generated through 'red tape' and vast quantities of additional legislation all of which costs money which cannot be passed down the line for ever.

Inevitably the private operator is the sponge mop which through the Family Unit simply works longer and harder.

This is a complex subject but if not resolved there will be no Entrepreneurs or Exhibitionists in the future. Perhaps all the motorways, car parks, office blocks and football stadiums will be converted into allotments and greenhouses.

Who will be interested in providing for the years that lie ahead?

We look forward to an exciting and Purposeful Future and of course seeing you all at Bristol in July with whatever sections of the **welters**® organisation worldwide roadshow that the hotel floors and access routes will permit!



welters[®]

ORGANISATION
WORLDWIDE

DESIGN AND MANAGEMENT CONSULTANTS
RESEARCH, DEVELOPMENT AND
MANUFACTURING

P.O. Box 159 Carlisle, Great Britain CA2 5BG

Sales: +44(0)8702 418240 (national rate)

Admin: +44(0)8702 416422 (national rate)

Fax: +44(0)1228 674959

E-mail: sales@welters-worldwide.com

Web: www.welters-worldwide.com

welters[®]

ORGANISATION
WORLDWIDE

Schedule of Rates

**Project and Facilities Management,
Marketing, Design and Professional
Consultancy Services**



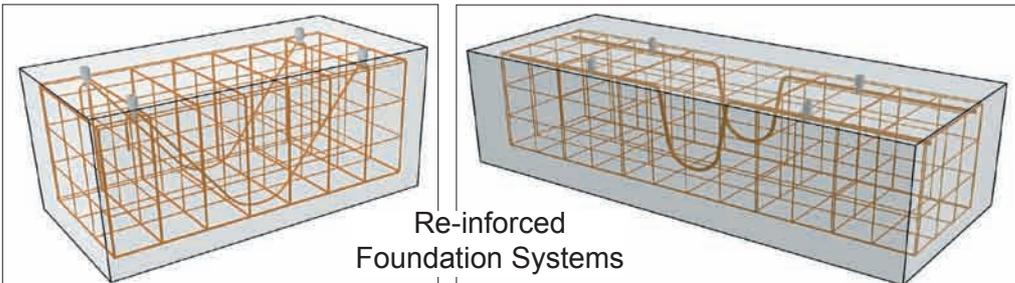
The Artform of Design Solutions Delivered

www.welters-worldwide.com

<u>Item</u>	<u>Rate</u>
Principal - attendance fee	£150 (additional to hourly rate)
Consultancy 1 (Principal Director)	£95.00 /hour
Consultancy 2 (Associate Director)	£75.00 /hour
Architectural and Engineering Consultant	£70.00 /hour
2D/3D/virtual CAD Operator	£62.50 /hour
Site Operations Supervision	£47.50 /hour
Senior Project Supervisor	£39.50 /hour
Site location Senior Technician	£34.00 /hour
Site location Junior Technician	£26.00 /hour
Research and Records Coordination	£28.00 /hour
Data Administration	£21.00 /hour
Data Processing	£19.00 /hour
Printing and publishing services	POA
Public meetings and presentations	POA
Conference and exhibition services	POA
Video/digital control	POA
Helpline operation	POA
Travel expenses	40p/mile
Accommodation (by arrangement)	POA
General disbursements	Cost + 5%

'Foundation Systems' engineering, being absolutely critical in technical performance demands, also necessitates thorough understanding of the ground conditions which relate to each project which in itself is totally unique and creative design, The wetlers foundation systems used in this power station development, like all technical aspects of below ground foundations, are essential to the success of the above ground structures.

■ office@government-world.com





Buckinghamshire - Double Interment Below Ground Burial Chambers



Somerset - Double Interment Chambers with Heritage Memorial Systems



South East London - Bora Mausoleum System

welters®

ORGANISATION
WORLDWIDE
Burial Chambers
and Mausolea



Birmingham - Double Interment Below Ground Burial Chambers



Bedfordshire - Double Interment Chambers - 1 interment below and 1 above ground



Bedfordshire - Chapel Tiber Mausolea in black and green granite

Advanced Design and Technology has allowed **welters®** to most successfully RE-INVENT the WHEEL.

Historically, beautiful Burial Vaults and Mausolea were only for the RICH and FAMOUS and Cemetery Authorities systematically discouraged their use as costs rose and land became a more precious commodity. Cremation was encouraged and the bereaved, for many years were denied the interment opportunity of First Choice.



Bedfordshire - Bora Mausolea in Black Granite



Bedfordshire - Community Mausolea with front and side charging interments

welters®, as the demonstrably most experienced and leading experts in the Design and Installation of both Community, Family and Individual Burial Vaults, Mausolea and Sarcophagi have now thoroughly re-established the essential need for



Greater Manchester - Double Interment Below Ground Burial Chambers



Scotland - Double Interment Below Ground Burial Chambers



North West London - Double Interment Burial Chambers with Granite Memorials

these now most affordable solutions which embrace the opportunity to demonstrate Optimum Design, Culture and Grief Focus Ritual, the possibility for which had been denied to all but the 'chosen few'.

welters® solutions allow and encourage the use of a wide variety of land types, contours and environments which have previously been excluded from the thought processes of cemetery professionals. Most exciting Natural Landscapes can be created with Design Life benefits of Global Footprint Benefit.



Woking - Single Interment Above Ground Sarcophagi with Granite Book Memorial



Woking - Community Mausolea with Side and Front Loading Interments



Woking - 6 Interment Maxi Mausolea - Tall Configuration

The following images reflect but a few of the welters® recent facilities. The welters® Design Team can be reached on admin@welters-worldwide.com



Wales - Double Interment Below Ground Chambers with 900 Memorial Systems



Derbyshire - Muslim Interment Section with Gravel Finish



North London - Single Interment Above Ground Sarcophagi



Bedfordshire - Black Granite Midi Mausolea with Decorative Buff Stone Base and Headers



Central London - Octagonal Memorial Serving 8 Below Ground Burial Chambers



Central London - Full Body Burial Section with 900 Memorials



Central London - Double Interment Chambers with Heritage Memorial Systems



Bedfordshire - Six Interment Side Charging Mausolea with Decorative Muff Stone Cladding



Dublin - Six Interment Side Charging Mausolea



North London - Double Chambers Installed Between Existing Structures



North West London - Shallow Grave Extension Ring



Suffolk - Triple Interment Below Ground System



Bedfordshire - Double Interment Below Ground Chamber



West London - Double Interment Chamber Slightly Raised Above Ground



Kent - Bespoke Grande Double Interment Chamber with Panelling



South East London - Double Interment Below Ground Chambers with 900 Memorial Systems and Grass Mats



North East Yorkshire - Double Interment Chambers with 900 Memorial Systems



North East Yorkshire - Muslim Interment Ring Section



East Yorkshire - Muslim Interment Chamber Section



North London - Double Interment Below Ground Chambers with Stone 900 Memorials and Grande Extensions



South West Yorkshire - Muslim Interment Chamber Section



South West Yorkshire - Raised Double Interment Chamber Section



West Yorkshire - Varying Level Double Interment Chamber Section



Central London - Mixture of Double Interment Below Ground Chambers are 1 Below, 1 Above Ground Chambers



Central London - Decorative Stone Mausolea



Central London - Side Charging Mausolea with Cremated Remains Facility



Lancashire - Single Interment Below Ground Burial Chambers



Lancashire - Child Chambers Below Ground with 450 Basilica Memorial Systems



Cheshire - Double Interment Burial Chambers Partly Protruding Above Ground



Central London - Child and Baby Interment Section



Wandsworth - 15 Interment Decorative Stone Mausolea



North London - 12 Interment Decorative Stone Front Charging Mausolea



Surrey - Black Granite Midi Mausolea with Buff Stone Plinths and Pediment



Surrey - Interment Rings Installed Below Ground for Muslim Interment



North London - Double Interment Burial Chambers



North London - 27 Interment Embankment Decorative Stone Mausolea



Surrey - Side by Side Double Interment Sarcophagi



Surrey - Light Grey Granite Tiber Mausolea



West Midlands - Muslim Single Interment Chamber Section



North London - 9 Interment Decorative Stone Tiber Mausolea



Berkshire - Interment Rings Installed on a Foundation Raft



South London - Double Interment Chambers, 1 Above and 1 Below Ground



South London - Double Interment Side by Side Sarcophagi



Scotland - Double Interment Chambers Partially Above Ground with Granite Cladding + Heritage Memorial Systems



South London - Single Interment Muslim Burial Section with Grass Mats



Stoke on Trent - Double Interment Ring Systems



Scotland - Decorative Stone Front Charging Mausolea



Central London - Double Interment Chamber Systems Below Ground with 900 Memorial Systems



South London - Light Grey Granite Tiber Mausolea



Central London - Side Charging Mausolea



Central London - Multi Level Double Interment Chambers Below Ground with 900 Memorial Systems



Essex - Single Interment Chamber Installation



North London - Double Interment Chambers with 900 Memorial Systems



Central London - Interment Ring Installation



Woking - 4 Interment Midi Mausolea with Niches for Cremated Remains



Northamptonshire - Double Interment Ring Systems



Northamptonshire - Back to Back Decorative Stone Mausolea



Woking - 6 Interment Maxi Mausolea - wide configuration



Central London - Double Interment Stone Clad Side by Side Sarcophagi



West Midlands - Double Chambers with Grass Mats and Riser Blocks



North London - Multi Level Terraced Double Interment Chamber Section



North London - Triple Interment Systems with 2 below and 1 above ground



Central London - Double Interment Chambers Below Ground with High Specification 900 Memorial Systems

welters® organisation worldwide

– the Pioneer Cemetery Design and Build Company with over 20 years market service and expertise celebrates yet another year of leadership in concept manufacture, installation and management. welters® experience and success combines as a result



Cemetery Village® - Project Open Day

of ongoing commitment to invest in research and development.

welters® provide comprehensive 'in house' architectural services specialising in cemetery architecture with complete specialist design and planning, manufacturing, installation and construction services.

Local Authority Cemetery Services, following the Second World War and the growth of cremation

numbers, became dissipated and the will, knowledge and dedication to conceive, create and implement effective, desirable and financially viable Cemetery Services faded into insignificance in the face of the sanitised 'conveyor' solution that for the time being became, and to some extent still is, popular.

There is a lot of talk about change. The government wants change, ever increasing variety and partnerships. We talk about forward planning and innovation, but generally, there is still not a lot happening. We believe that change needs a kick start, and that great vision is required in this modern day of computers and disposable culture to improve the quality, the variety and artistic



Chapel Restoration and Interior Niche Installation - Project Open Day

inspiration of our products and services as future generations will very soon have nothing to be inspired by from this period.

welters® organisation, with the thorough awareness and understanding of the emotional and cultural requirements of the bereaved and the legal, management and technical ability to provide excellent solutions and at all times have continually expanded their full range of in house services.

welters® have carefully moulded the development of the business to apply to the specific and

welters® ORGANISATION WORLDWIDE

DESIGN AND MANAGEMENT CONSULTANTS
RESEARCH, DEVELOPMENT AND
MANUFACTURING

P.O. Box 159 Carlisle, Great Britain CA2 5BG

Sales: +44(0)8702 418240 (national rate)

Admin: +44(0)8702 416422 (national rate)

Fax: +44(0)1228 674959

E-mail: sales@welters-worldwide.com

Web: www.welters-worldwide.com



Glades of Remembrance - Project Open Day

broad ranging issues affecting the client base. We have learned that because we have worked hard to manufacture all of our products and develop all of the skills required 'in house', we find more and more customers benefiting from our 'complete package service ability'. From architectural and planning through to bespoke scheme design, product manufacture/supply and complete installation, with PR and marketing support services also being very popular.

Our customers are experiencing direct benefits where it counts, like having ultimate control over project brief, specification and aesthetics based on our detailed proposals. They are utilising the benefits of dealing with one company who has specialist experience and ability in all of these areas



Cremated Remains Niche Interment Installation - Project Open Day

which also gives them economies of scale and the ability to instruct us on single supplier basis where necessary.

welters® systems and ability to specify multi modular and varying finish solutions facilitate pre-selling with zero environmental impact and no additional drainage requirements giving clean, safe, space saving, UK specification LACO compliant enhanced service provision options in any location without disturbing existing remains and no, or low ongoing maintenance cost burden making it a viable priced solution for the bereaved.

All ideas, solutions, manufacturing and 24/7 back up support essentially must be generated from within the company and cannot, be structured from a 'mis-mash' of sub-contracted 'bit parts' with no dedication, inadequate knowledge or control.

The development of an environment to embrace culture, emotion and spirituality through excellent design and technical performance is an art form in its own right. welters® have perfected these skills, linked with performance design which over many years has resolved and overcome almost every conceivable land use issue from sub water tablet construction to re-use and contaminated status.



Child/Baby Memorial Garden - Project Open Day

Good environmental solution is inextricably linked with economic viability and the true and fundamental requirement and responsibility of mankind to respect and remember its dead.

welters® mission continues to be to research and develop inspirational and classic designs, higher quality products, space saving and safe solutions for cost effective supply and installation.



Niche Garden Complex for Cremated Remains Interment - Project Open Day



Interior Chapel Niche System - Open Day



welters®

ORGANISATION
WORLDWIDE
Support Services

Mausolea and Burial Chamber
Interment and Sealing Up Services

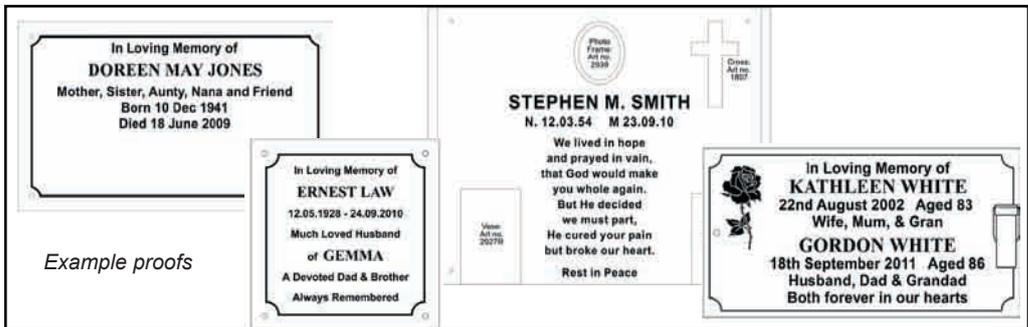


welters® after sales care and support services, maintenance, interment and servicing packages provide a complete range of umbrella support tailored to suit your needs.

welters® expertise encompasses all aspects of cemetery and crematoria provision.



This means that from conception to realisation, **welters®** will be there, providing the continuity and consistency to ensure the project is carried out to the highest quality and standards.



Example proofs

welters®

ORGANISATION
WORLDWIDE
Support Services

Inscription Services



1) Family to provide **welters®**, through our client on an official order, the inscription details showing line by line how they would read on the tablet. Also, at this time, the family should select a choice of motif and provide a photograph if applicable.



2) **welters®** will proof this information in the correct format and send back to their client for the family to check and sign prior to making and inscribing the tablet. The signed proof should then be faxed/emailed back to **welters®** enabling us to proceed with the work.

3) Second inscriptions should be notified to **welters®** on an official order also, showing all details. This will make us aware of tablets that we will need to collect from.



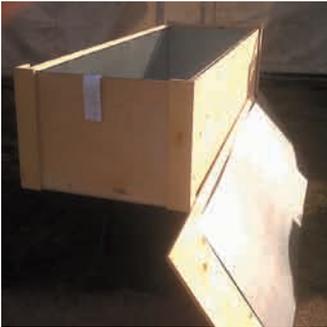
welters®

ORGANISATION
WORLDWIDE
Support Services

Exhumation Support Services

It is not uncommon for a Cemetery Authority to participate and cooperate in exhumation requirements, often to transfer interment positions between chambers and mausolea

welters® provide for this purpose, or any other exhumation process, a complete 24/7 support service involving any aspect of these processes within their own installations.





welters®

ORGANISATION
WORLDWIDE

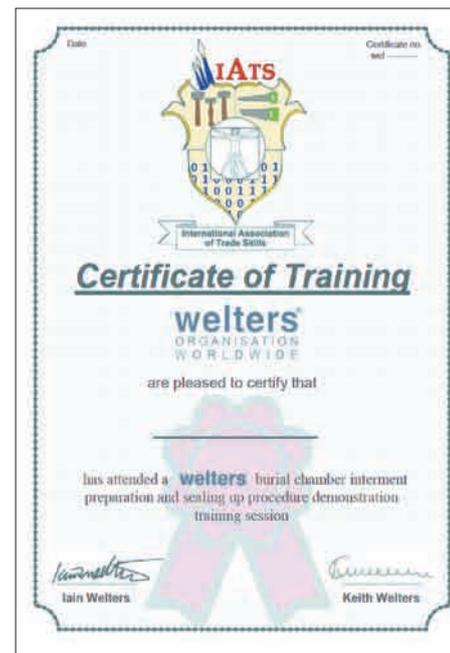
Support Services

Training



welters® training services is available for the correct safe installation and operational techniques applicable to our products.

Proficiency certificates are issued upon successful completion of each course.





welters[®]

ORGANISATION
WORLDWIDE
Support Services

Stock Availability and Support

welters[®] manufacturing facility provides industry stock support to ensure smooth on demand services if required.

Any manufactured and installed components are capable of being replaced through our support services as all tools and moulds are retained in the event that replacement parts are required in subsequent years.



welters[®]

ORGANISATION
WORLDWIDE
Support Services

Marketing Support

Inscription Information



An express inscription and memorialisation service is available on request. Mausoleum tablets and burial chamber memorial tablets can be inscribed in memory of the deceased. Emblems and photographs can be purchased and fixed to the tablets.

Opening Times

Please visit the cemetery where our staff will be glad to assist with any enquiries - the office is closed at weekends and public holidays.

St Pancras Cemetery grounds will be open to visitors at the following times:

Month	Weekdays	Weekends and Public Holidays
Dec-Jan	7.30am - 5.00pm	9.00am - 4.00pm
Feb - Nov	7.30am - 5.00pm	9.00am - 5.00pm

The office is open 9.00am - 5.00pm Monday to Friday

Special times for opening and closing apply on Christmas Day.

Burial plots can be reserved subject to availability, call or visit the cemetery office for reservation information.



In Association with: W.M.L.S.W.I.O.C

St Pancras Cemetery

Facilities for an alternative to earthen grave burial.



Decorative Stone Mausolea



St Pancras Cemetery
London Borough of Camden
High Road, East Finchley, N2 8AD
Tel: 0208 989 1211 Fax: 0208 308 2128
email: cemeteries@camden.gov.uk
website: www.camden.gov.uk

welters ORGANISATION WORLDWIDE
WILLESDEN NEW CEMETERY
Franklin Road, Willesden, London, NW10 7TE

New Burial Chambers and Memorials

Plaque Inscription

Name: _____ Usual Number: _____
Address: _____
Cemetery: _____
Willesden New Cemetery

Please insert required inscription in blank plaque above. Attach edge and return to welters[®]. On receipt welters[®] will contact you to confirm and discuss.

welters ORGANISATION WORLDWIDE



Burial chambers are concrete vaults which are used for burial. The chambers are installed in the ground and each chamber can accept two interments.
Once an interment has taken place, the compartment is sealed with concrete slabs.

Burial chambers provide an alternative solution to traditional brick-built graves incorporating a choice of memorial options including

designs supplied exclusively by welters.

Tablet inscriptions and cover slabs are extra and can be of a bespoke design.

Pricing Information

Option 1

Purchase of burial chamber with memorial	
Burial and Memorial Rights (30 year period)	
Burial Fee	
	Total

Option 2

Purchase of burial chamber only	
Burial and Memorial Rights (30 year period)	
Burial Fee	
	Total

Note: Minimum coffin size for interment is 6'6" x 2'6"
Memorialisation of Camden will be subject to additional fees.

Option 2 - Decorative Stone Mausolea



The Decorative Stone Mausolea is constructed from 12 front charging cells and embellished with attractive architectural stone features. The coffin is inserted into the cell as shown. The cell is then sealed with a decorative stone panel. A granite tablet is then fixed to the panel for memorialisation.

Option 2 - Side Charging Mausolea



The Side Charging Mausolea is constructed from side charging cells. The coffin is inserted into the cell sideways and shown. The large front tablet provision enables the rights owner a considerable scope in terms of inscription and expression.

Pricing Information

Purchase of mausoleum cell	
Interment and Memorial Rights (30 year period)	
Interment Fee	
	Total

Memorialisation of mausoleum tablets is charged extra.

Burial System Plan

welters ORGANISATION WORLDWIDE

For additional information, contact Brent Borough Council Cemeteries Office on **020 8902 2385**
Or Visit Brent website - www.brent.gov.uk

Tablet supply and inscription services extra. For details please contact welters[®] directly on 08702 418 422.

welters ORGANISATION WORLDWIDE

Entrance to Section G

The Neptune
Baby and Young Child Memorial Garden

The Neptune Baby and Young Child Memorial Garden is a unique memorial to the lives of babies and young children who have died. The garden is a place of peace and tranquility, where the lives of these precious souls are remembered and celebrated.

The Neptune Baby and Young Child Memorial Garden is a unique memorial to the lives of babies and young children who have died. The garden is a place of peace and tranquility, where the lives of these precious souls are remembered and celebrated.







London Borough of Lambeth
Environment and Culture
Cemeteries, Crematoria
and Coroners Unit
www.lambeth.gov.uk

Streatham Cemetery
Side Charging Mausolea

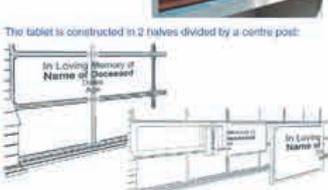



Side Charging Mausolea

Each mausoleum has a capacity of 4 interments as shown below.




Gaskets are easily transferred into the modules side ways.



The tablet is constructed in 2 halves divided by a centre post:



The large front tablet provision enables the rights owner a considerable scope in terms of inscription and expression.

Side Charging Mausolea

Each mausoleum has a capacity of 4 interments as shown below.




Contact:
Cemeteries Department
Municipal, Town Hall, Victoria Road East
Merton, London SW15 2NU
Email: cemeteries@lambeth.gov.uk

Location:
Cemeteries Department
Municipal, Town Hall, Victoria Road East
Merton, London SW15 2NU
Tel: 020 8725 6000

Support & Contact

For further information on the Side Charging Mausolea, please contact the Cemeteries Department at Lambeth Council. We will be happy to provide you with a copy of the brochure and answer any questions you may have.

Working Hours:
Monday to Friday: 9.00am to 5.00pm
Saturday: 10.00am to 4.00pm
Sunday: Closed

Opening Hours:
Monday to Friday: 9.00am to 5.00pm
Saturday: 10.00am to 4.00pm
Sunday: Closed

For more information on the Side Charging Mausolea, please contact the Cemeteries Department at Lambeth Council. We will be happy to provide you with a copy of the brochure and answer any questions you may have.

Burial Information

Prices include the Exclusive Rights of Burial, the marriage and the first interment, also included is the basic granite plaque ready for your inscription.

Burial Chamber for 2 interments with Classic Stone Memorial



Resident	£4,900	Non-resident	£7,200
2nd interment	£280	2nd interment	£390

Burial Chamber for 2 interments with Premium Classic Granite Memorial



Resident	£6,800	Non-resident	£10,200
2nd interment	£280	2nd interment	£390

St Bartholomew's City of London



New Niche System for Cremated Remains Interment



What are burial chambers?

Burial chambers are concrete vaults which are used for burial. The chambers are pre-installed in the ground and each chamber can accept two interments.

Once an interment has taken place the compartment is sealed with concrete slabs.

Burial chambers provide an alternative solution for traditional brick built graves incorporating a choice of memorial options supplied exclusively by **welters**.



Kirklees Council

Bereavement Services Environmental Services
 Riverbank Court Wakefield Road Aspley Huddersfield HD5 9AA
 Email: bereavement.services@kirklees.gov.uk
 Tel: 01484 234000 Fax: 01484 234067

All products and designs supplied by **welters ORGANISATION WORLDWIDE**

Batley Cemetery

Burial Chambers

an alternative to earthen grave burial



Memorial Provision

Burial chambers include the Bestiza Traditional decorative memorial housing unit.

The unit houses granite plaques for inscription purposes.

Inscriptions can be arranged prior to interment and fixed into position on the day of the funeral.







Please feel free to visit the cemetery where our staff will be glad to assist with any enquiries.

Office hours are:-
Mon - Fri 09:00 - 17:00 Hrs
Tel: 01484 234060

The office will be closed at weekends and public holidays.

Batley Cemetery grounds will be open to visitors:-

Month	Weekdays	Weekends & Public Holidays
Jan - Dec	08:00 - 18:00 Hrs	09:00 - 18:00 Hrs
Tue, Wed, Apr	08:00 - 18:00 Hrs	08:00 - 18:00 Hrs
May - Sep	08:00 - 19:00 Hrs	09:00 - 18:00 Hrs
Oct - Dec	08:00 - 18:00 Hrs	09:00 - 18:00 Hrs

Special arrangements for opening and closing apply on Christmas Day and Boxing Day.

Burial plots can be pre-purchased subject to availability, call or visit the cemetery office for reservation information.

Burial Chamber and Cremated Remains Niche Options



A double depth burial chamber below ground with a decorative buff coloured limestone Classic 900 Memorial Housing, Heritage Kero Memorial, Flower Block and Candle Box with black polished granite side case and top landing and black coated steel raincover.

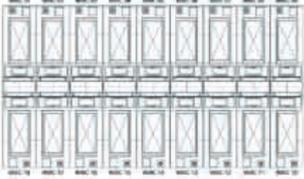


Double interment Niche Wall System with black polished granite panels for inscription and decorative buff coloured ironing platters and seating.

For additional information, contact the cemetery management on **0208 567 0913**

welters ORGANISATION WORLDWIDE
 Plot No 110, Cuckoo Lane, Hatfield, Herts SG9 6EJ. For enquiries call 01484 234000 or 0208 567 0913
 Email: adm@welters-wwrldwde.com

Burial Chamber and Niche Wall Interment Plans



Inter Wall Interment Plans



Niche Wall Interment Plans



New cemetery services now available

The London Borough of Camden recently launched five new additions to services offered at St Pancras and Hampstead cemeteries.

These premium services are now available for use.

To see alternative choices or confirm prices, St Pancras Cemetery can be visited by appointment. The cemetery can also be viewed on-line via the cemetery website at www.camden.gov.uk. Traditionally, the fees of burial in conventional stone vaults, which have the required price covering a vault.

The concrete burial chambers available at **burial chambers** and **memorial gardens** are designed to allow the placement of cremated remains, before ground. A concrete vault is placed in the ground, with a niche wall on top. The vault is sealed with a granite plaque which can be inscribed prior to interment. The vault is sealed with a granite plaque which can be inscribed prior to interment.



At Hampstead Cemetery, a concrete garden is being designed to be the most beautiful of all. A concrete vault is placed in the ground, with a niche wall on top. The vault is sealed with a granite plaque which can be inscribed prior to interment. The vault is sealed with a granite plaque which can be inscribed prior to interment.

New Services at St Pancras and Hampstead Cemeteries

The London Borough of Camden is introducing new services at St Pancras and Hampstead cemeteries. The services are part of the cemetery's commitment to better services. The prices are set to be the same as those for the services available in the Borough.

At St Pancras Cemetery, 22 new cast concrete burial chambers will be installed at an alternative choice to traditional stone. The chambers are set in the ground to meet and can accept two interments in each grave. Traditionally, the cost of burial is covered by the fee, which is an expensive method of payment. The new chambers are designed to be a more cost-effective method of payment. The concrete vaults are designed to be a more cost-effective method of payment. The concrete vaults are designed to be a more cost-effective method of payment.



At Hampstead Cemetery, a concrete garden is being designed to be the most beautiful of all. A concrete vault is placed in the ground, with a niche wall on top. The vault is sealed with a granite plaque which can be inscribed prior to interment. The vault is sealed with a granite plaque which can be inscribed prior to interment.

Also **John Roun, Crowdsire Centre** 218 Broadwalk Street Thursday 13th December 2001 10:00 AM - 10:30 AM

Hampstead Cemetery Memorial Garden

for cremated remains interment

Set within peaceful, newly landscaped surroundings, the memorial garden offers niche wall and path-side memorials for cremated remains interment.

Kerbside Memorials

The desktop kerbside memorial is designed for the placement of cremated remains below ground. The decoratively cast unit houses a granite memorial plaque for inscription purposes and can be inscribed and ready to fit at the time of interment. A concrete vault is situated beneath each kerbside memorial unit into which the cremated remains are placed. The vault can accept up to four cremated remains caskets.

Niche Walls

Niche walls have individual niches, which contain cremated remains above the surface of the ground. Each niche is able to receive up to two cremated remains caskets. After interment, the niche is sealed with a granite plaque which can be inscribed prior to fitting.




Hampstead Cemetery Memorial Garden

Set within peaceful, newly landscaped surroundings, the memorial garden offers niche wall and path-side memorials for cremated remains interment.




Hampstead Cemetery London Borough of Camden Fortune green Road West Hampstead.

Please contact St Pancras Cemetery for booking details.

Tel: 020 8883 1231
Fax: 020 8365 2178
email: cemeteries@camden.gov.uk
website: www.camden.gov.uk

Hampstead Cemetery grounds will be open to visitors at the following times:

Month	Weekdays	Weekends & Public Holidays
Dec - Jan	7:30am - 5:00pm	8:00am - 4:00pm
Feb - Mar	7:30am - 5:00pm	9:00am - 4:00pm

The office is open 9:00am - 5:00pm Monday - Friday (open late for opening and closing services on Christmas Day).

The office is closed at weekends and public holidays.

Cremation plots can be pre-purchased, subject to availability, and to visit the cemetery office for reservation information.

All products and designs supplied by:

welters
PO Box 660 London, E20 9NS
Tel: 020 8709 1000 Fax: 020 8709 1001
Email: enquiries@welters.com
www.welters.com

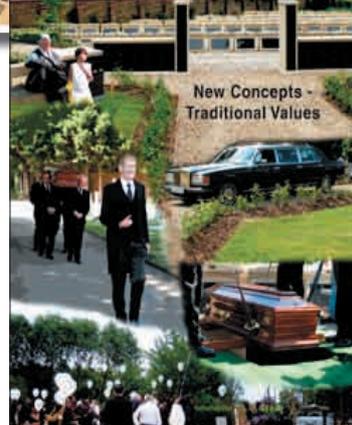
Hampstead Cemetery Memorial Garden

for cremated remains interment



Lambeth and Streatham Lambeth

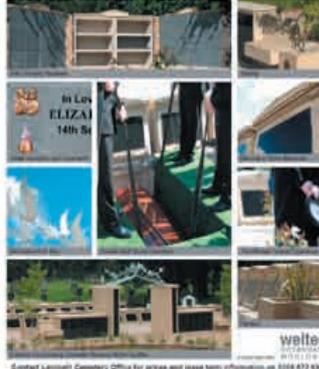
New Concepts - Traditional Values



Lambeth and Streatham Cemeteries Lambeth

New Landmark Cemetery Village Schemes

From above ground mausoleums and below ground burial chambers, multi-generational interment with inclusive memorial options at an affordable price for all.



IN LUS (ELIZA) 14th St

contact Lambeth Cemetery Office for prices and visit our website at www.lambeth.gov.uk





